



## World Bank - SMP Capacity Building Training Webinar Series

## Introduction

Following the webinar Small and Medium-Sized Practices Rising to Coronavirus Challenge on 29 May 2020, within the frames of the European Union- World Bank joint Financial Inclusion and Accountability Project, the World Bank in collaboration with SARAS and the Georgian professional accountancy organizations (PAOs), conducted a survey of small and medium-sized practices (SMPs) to assess the impact and implications of the coronavirus (COVID-19) pandemic on the market for audit services in Georgia. On 11 August 2020 the report, Survey of Auditors and Audit Firms on the Impact of the COVID-19 Pandemic on the Market for Audit Services in Georgia, was published here. This report recommended the launch of the 'SMP Capacity Building Training Webinar Series', a set of online training modules to help build the capacity of SMPs in Georgia.

## **About the Webinars**

The table below provides the schedule for the webinar series. There are three core modules, which set out a broad rationale and approach, followed by a set of topic specific modules that contain more 'how to' guidance. Paul Thompson will act as webinar leader. In most cases he will be joined by a co-presenter. Registrations will open at least 3 weeks before the webinar is run. Slide presentations and recommended reading will be translated into Georgian (the table below contains links to the reading material) and disseminated before or soon after each webinar. Video recordings will be made and disseminated after the event.

The standard format for each 90-minute webinar is as follows:

- Introduction [10 mins]
- Presentation Paul Thompson and Invited Speaker [60 mins]
- Questions & Answers moderated by World Bank staff [15 mins]
- Closing Remarks World Bank staff [5 mins]

29 May, 2020	Completed
Paul Thompson	Small and Medium-Sized Accountancy Practices Rising to Coronavirus Challenge – Advising SMEs on Business Continuity [COMPLETED – SEE VIDEO HERE]
30 ნოემბერი, 2020	Completed
პოლ თომფსონი ქრისტოფერ არნოლდი IFAC ალექს პილი ICAEW	Future of SMPs: Lessons from the Crisis and Practice Transformation [COMPLETED – SEE VIDEO HERE]
	Readings  Survey of Auditors and Audit Firms on the Impact of the COVID-19 Pandemic on the Market for Audit Services in Georgia, World Bank / EU / SARAS, GEO Smarter, Sustainable, Stronger: Small and Medium Sized Practices Post Crisis, LinkedIn, GEO Covid-19 - the SMP's road to recovery, ACCA, GEO Practice Transformation Action Plan, IFAC, GEO









4 March, 2021	
Paul Thompson, Martin de Bie	
NBA	Future of SMPs: Digital Transformation
	This module builds on the first, explaining why SMPs must embrace digital transformation and sets out an implementation roadmap. Participants will learn from an expert how to acquire the
	mindset, skillset, and toolset necessary for this transformation. I competency. The module will also share some tools to help SMPs digitally transform and hear from some SMPs on how they made the transformation.
	• Readings
	Practice Transformation Action Plan, IFAC, GEO Why SMPs must embrace the potential of digitalisation, ACCA, GEO How PAOs Can Help SMPs Transform their Businesses with Minimal Cost and Pain, IFAC, GEO Quick Guide to Digitalisation and Business Diversification for SMPs, ACCA, GEO SMP Pacesetters Embracing Technology (Article & Videos), ACCA, GEO
Early March, 2021	The date will be specified
Paul Thompson, Aleksandra Zaronina ACCA	Future of SMPs: Business Diversification Through Offering New Services
Aleksandra Zaronina ACCA	This module explains why SMPs must offer new and improved services. Participants will learn from an expert what possible services to offer, including business advisory, and the step-by-step approach to building the capacity to promote, deliver and profit from these new service offerings.
	• Readings
	Practice Transformation Action Plan, IFAC, GEO Transition into Advisory Services - Leveraging Partnerships and Networks GEO, IFAC, GEO
Q2, 2021	The date will be specified
Paul Thompson with IAASB / IFAC staff	Quality Control and Management
	• Readings
	With New Standards in Place, Proactive Quality Management Will Underpin the Next Era of Audit Transformation GEO
Q2, 2021	The date will be specified
Paul Thompson, Antoni Gomez ICJCE	Networks, Mergers and Acquisitions
Q2, 2021	The date will be specified
Paul Thompson with AICPA staff	Practice Marketing and Communications
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Q2, 2021	The date will be specified
Paul Thompson with ACCA staff	The date will be specified  Managing People
Paul Thompson	
Paul Thompson with ACCA staff	Managing People
Paul Thompson with ACCA staff Q3, 2021 Paul Thompson with IFAC staff Q3, 2021	Managing People  The date will be specified
Paul Thompson with ACCA staff  Q3, 2021  Paul Thompson with IFAC staff	Managing People  The date will be specified  Offering New Services: Business Advisory (Part 1 of 3)
Paul Thompson with ACCA staff Q3, 2021 Paul Thompson with IFAC staff Q3, 2021 Paul Thompson	Managing People  The date will be specified  Offering New Services: Business Advisory (Part 1 of 3)  The date will be specified
Paul Thompson with ACCA staff  Q3, 2021  Paul Thompson with IFAC staff  Q3, 2021  Paul Thompson with IFAC staff	Managing People  The date will be specified  Offering New Services: Business Advisory (Part 1 of 3)  The date will be specified  Offering New Services: Business Advisory (Part 2 of 3)